Earnings Conference Call

First Quarter 2021
April 19, 2021

First Quarter 2021 Highlights

Solid financial results and a favorable credit profile

HSA Bank footings of $10.6 billion, an increase of 23.1% year-over-year

Stable net interest income & margin

Strong liquidity, capital, and reserve positions

Positioned for future growth through execution on strategic initiatives

Continued progress towards our expense reduction targets

Reported results include $9.4 million ($6.9 after-tax) expenses related to strategic initiatives

	REPORTED	ADJUSTED
PPNR	$112.5M	$121.9M
INCOME AVAILABLE TO COMMON	$105.5M	$112.4M
DILUTED EPS	$1.17	$1.25
ROACE	13.65%	14.55%
ROATCE	16.79%	17.88%

Note: See non-GAAP reconciliation on pages 8 and 37 through 38.

Strategic Focus

GROWTH DRIVERS

- Accelerate growth in Commercial
- Drive HSA Bank growth
- Strengthen Retail Banking in core markets

EFFICIENCY OPPORTUNITIES

- Simplify the organization
- Rationalize real estate
- Optimize ancillary spend

EXPANDING CAPABILITIES

- Enhance digital capabilities powered by a flexible technology and data platform

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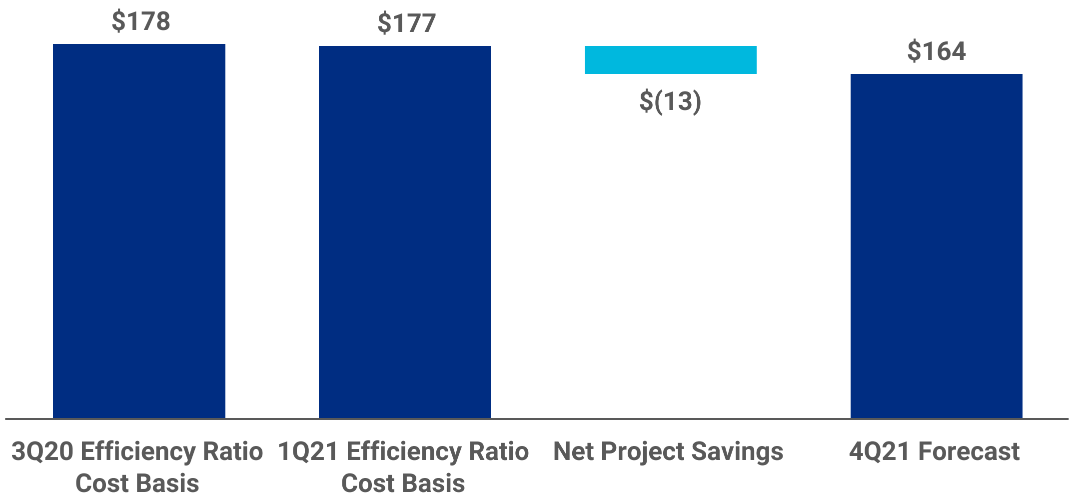
- Efficiency opportunities with an anticipated expense reduction of 8-10% of core non-interest expense
- Growth drivers are expected to deliver incremental revenue impact

Note: Estimates and other statements regarding future expense savings are forward-looking information. See page 39 for more information.

Progress on 2021 Strategic Expense Initiatives

($ in millions)

4Q21 Expense Outlook



- $13 million in project savings, net of investments, reflect the run-rate operating expense benefits that will be realized throughout 2021, which are partially offset by strategic investments to drive incremental revenue and digital capabilities

Progress on Strategic Initiatives

- We continue to make progress toward our stated goal of an 8 to 10% net reduction in operating expenses through rationalizing our banking center network, consolidating corporate facilities, organizational actions, process automation, and ancillary spend reduction
- To date, key project milestones have been completed, with benefits to be realized throughout 2021 and full realization by 4Q21
  - Completed 16 banking center closures representing 2/3rds of those announced in December. The 9 remaining closures are planned for 2Q21
  - Progressed on organizational actions in 1Q21, including the strategic realignment of Business Banking, Wealth, and Small Business, to drive greater efficiencies and scale

Loans

($ in millions unless noted, balances end of period)

LQ decline of $0.3 billion or 1.6%

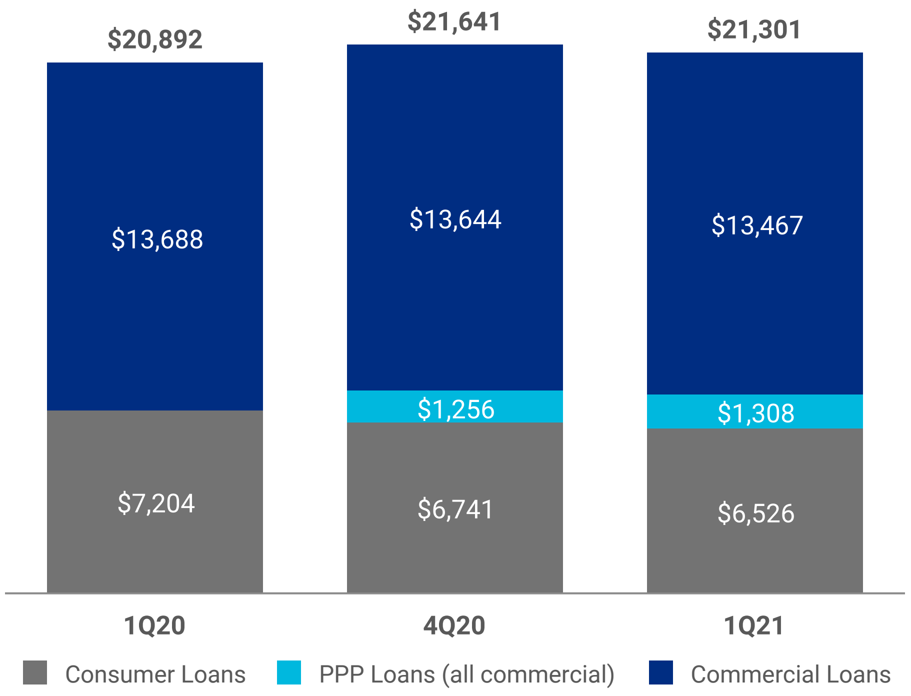
- 1.9% decline LQ excluding PPP loans
- Decline in commercial loans (1.3%), and consumer loans (3.2%)
- Loan portfolio yield increased 13 bps
- Floating and periodic to total loans ratio* of 68% is flat to LQ
- Loan balance comprised of 69% commercial loans and 31% consumer loans (including PPP)

YOY growth of $0.4 billion or 2.0%

- 4.3% decline YOY excluding PPP loans
- Decline in commercial loans (1.6%) and consumer loans (9.4%)
- Floating and periodic to total loans ratio* of 68% compared to 73% at 1Q20

* Floating loan rates reset in 1 month or less; periodic loans reset in greater than 1 month but before final maturity.

Total Loans: +2.0% YOY (-4.3% excl. PPP loans)



Loan Portfolio Yield:

1Q20	4Q20	1Q21
4.24%	3.44%	3.57%

Deposits

($ in millions unless noted, balances end of period)

LQ growth of $1.1 billion or 4.2%

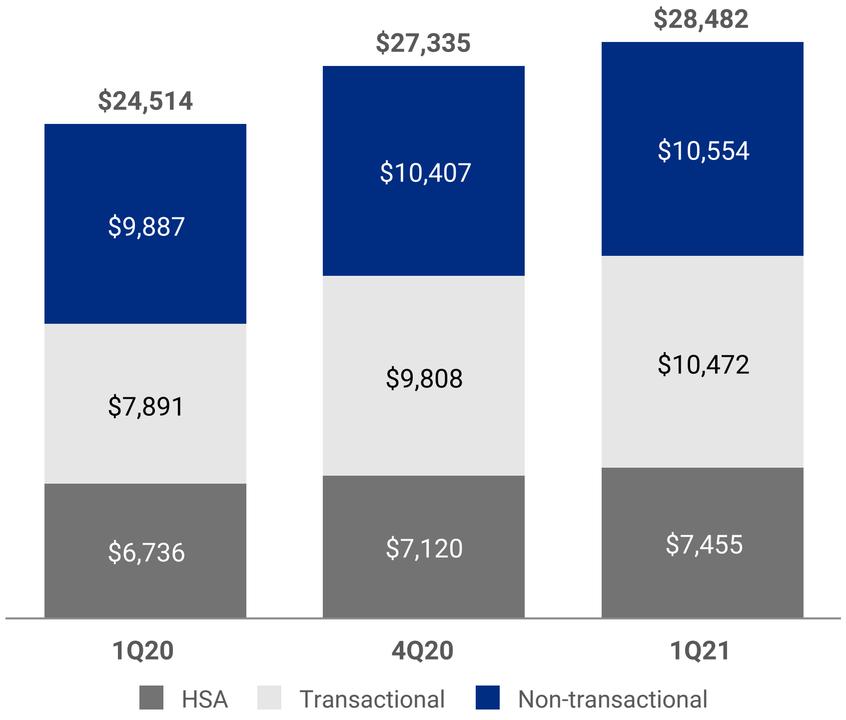
- Transactional deposits grew 6.8%, while non-transactional deposits grew 1.4%
- HSA deposits grew 4.7% driven by seasonal growth activity
- Transactional & HSA / total deposits ratio of 63%, up from 62% at 4Q20
- Deposit costs declined 4 bps

YOY growth of $4.0 billion or 16.2%

- Transactional deposits grew 32.7%, while non-transactional deposits grew 6.7%
- HSA deposits grew 10.7%
- Transactional & HSA / total deposits ratio of 63%, up from 60% at 1Q20
- Deposit costs declined 38 bps

- Deposit balance comprised of 26% HSAs, 37% transactional, and 37% non-transactional deposits

Total Deposits: +16.2% YOY



Deposit Cost:

1Q20	4Q20	1Q21
0.47%	0.13%	0.09%

Average Balance Sheet

($ in millions)	1Q21	Increase / (Decrease) 4Q20	Increase / (Decrease) 1Q20
Securities	$ 8,890	$ (33)	$ 570
Interest-bearing deposits	$ 680	$ 578	$ 612
Commercial loans	$ 14,850	$ (51)	$ 1,762
Consumer loans	6,631	(197)	(606)
Total loans	$ 21,481	$ (248)	$ 1,157
Transactional deposits	$ 10,112	$ 428	$ 2,824
HSA deposits	7,451	438	689
All other deposits	10,692	173	678
Total deposits	$ 28,255	$ 1,039	$ 4,191
Borrowings	$ 1,226	$ (729)	$ (1,949)
Common equity	$ 3,109	$ 15	$ 61
(At end of period)			
Key Ratios:		Favorable / (Unfavorable)	
Loans / total deposits	74.8 %	438 bps	1,043 bps
Transactional & HSAs / total deposits	62.9 %	102 bps	328 bps
Common Equity Tier 1 [1]	11.89 %	55 bps	94 bps
Tangible common equity [2]	7.85 %	(5) bps	18 bps
Tangible book value / common share [2]	$ 28.41	$ 0.37	$ 1.95

[1] Represents the estimated common equity tier 1 ("CET1") ratio for the current period inclusive of CECL regulatory capital transition provisions.

[2] See non-GAAP reconciliation on pages 37 through 38.

1Q21 Highlights

- Average securities decreased 0.4% LQ and increased 6.9% YOY
- Average interest-bearing deposits increased $578 million LQ and $612 million YOY due to excess liquidity
- Average loans decreased 1.1% LQ and increased 5.7% YOY; PPP average loans totaled $1.3 billion in Q1
- Average deposits increased 3.8% LQ and 17.4% YOY
  - Transactional deposits increased 4.4% LQ and 38.8% YOY
  - HSA deposits increased $689 million or 10.2% YOY
- Loan-to-deposit ratio improved to 74.8%
- Strong liquidity resulted in a $729 million LQ reduction in borrowings and a borrowings-to-assets ratio of 3.6%
- Capital ratios remain strong
  - CET1 in excess of well capitalized
  - Tangible common equity of $2.6 billion; Tier 1 risk-based capital of $2.8 billion
- Tangible book value per common share increased 7.4% YOY

WBS 1Q21 Income Available to Common

GAAP to Adjusted Reconciliation

($ in millions)	Pre-Tax		After Tax [1]		EPS	
Reported (GAAP)	**$**	**138.3**	**$**	**105.5**	**$**	**1.17**
Severance		2.0		1.5		0.02
Facilities Optimization		2.6		1.9		0.02
Project Costs		4.8		3.5		0.04
Adjusted (non-GAAP)	**$**	**147.7**	**$**	**112.4**	**$**	**1.25**

Strategic initiative adjustments:

- $9.4 million of pre-tax income
- $6.9 million of after tax income
- EPS of $0.08 per share

[1] Amounts are tax-effected at a statutory federal, state and local rate of 26.33%

Income Statement

Reported to Adjusted

($ in millions, except EPS)	Reported 1Q21	Adj's	Adjusted 1Q21	Favorable / (Unfavorable) 4Q20 [1]	Favorable / (Unfavorable) 1Q20
Net interest income	$ 223.8	$ —	$ 223.8	$ 3.2	$ (7.0)
Non-interest income	76.8	—	76.8	—	3.4
Total revenue	$ 300.5	$ —	$ 300.5	$ 3.1	$ (3.7)
Non-interest expense	188.0	(9.4)	178.7	2.5	0.2
Pre-provision net revenue	$ 112.5	$ 9.4	$ 121.9	$ 5.7	$ (3.6)
Provision for credit losses	(25.8)	—	(25.8)	24.8	101.8
Pre-tax income	$ 138.3	$ 9.4	$ 147.7	$ 30.5	$ 98.3
Income tax expense	30.2	2.5	32.7	(6.8)	(21.6)
Reported net income	$ 108.1	$ 6.9	$ 115.0	$ 23.8	$ 76.8
Income available to common	$ 105.5	$ 6.9	$ 112.4	$ 23.7	$ 76.4
Diluted earnings per share	$ 1.17	$ 0.08	$ 1.25	$ 0.26	$ 0.86
Net interest margin	2.92 %	— %	2.92 %	4 bps	(31) bps
Efficiency ratio [2]	58.46 %	— %	58.46 %	181 bps	(43) bps
Tax rate	21.8 %	0.3 %	22.1 %	(4) bps	44 bps

[1] 4Q20 results adjusted for $42.0 million ($31.2 million after-tax) of strategic initiative charges.

[2] See non-GAAP reconciliation on pages 37 and 38.

Key Observations

- $112.4 million adjusted income available to common shareholders, $1.25 diluted earnings per share

Adjusted linked quarter:

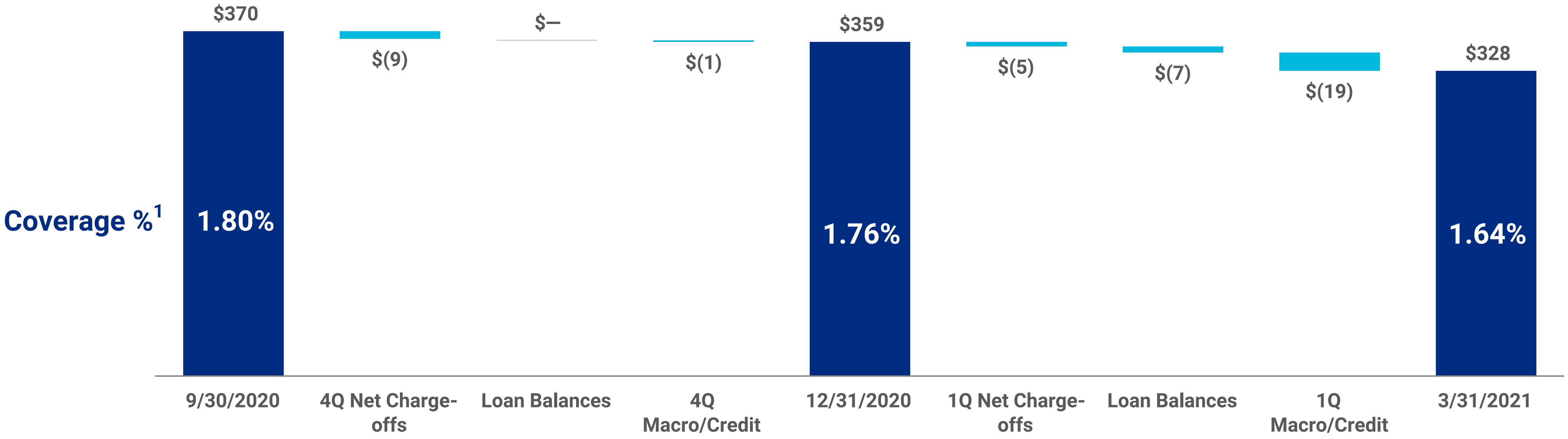
- Net interest income up 1.4% driven by PPP loan fee accretion and lower funding costs
- Non-interest income flat
- Non-interest expense declined 1.4% driven by lower marketing, consulting, and occupancy costs
- Provision for credit losses reflects a benefit of $25.8 million, compared to a benefit of $1.0 million in 4Q20, and results in a coverage ratio of 1.64% excluding PPP loans

Adjusted year-over-year:

- Net interest income declined 3.0% as a result of lower market rates, partially offset by PPP loan fee accretion and growth in earning assets
- Non-interest income up 4.6% driven by loan related fees and fair value adjustments, partially offset by lower deposit service fees
- Non-interest expense flat as a result of higher levels of variable based compensation, offset by lower occupancy and outside spend

Allowance for Credit Losses

($ in millions)



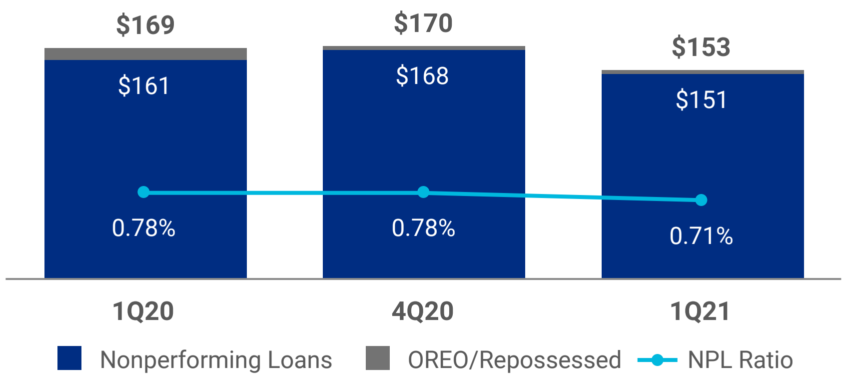
	4Q20 Assumptions			1Q21 Assumptions			1Q21 vs 4Q20		
	2021	2022	2023	2021	2022	2023	2021	2022	2023
Avg Unemployment	7.4%	6.2%	4.8%	6.1%	4.9%	4.2%	(1.3)%	(1.3)%	(0.6)%
EOP Unemployment	7.2%	5.6%	4.4%	5.7%	4.5%	4.2%	(1.5)%	(1.1)%	(0.2)%
Real GDP Growth %	4.1%	4.7%	3.5%	4.9%	5.2%	3.1%	0.8%	0.5%	(0.4)%

[1] ACL on loans and leases coverage ratio at 3/31/2021, 12/31/2020, and 9/30/2020 excludes $1.3, $1.3, and $1.4 billion of PPP loans, respectively.

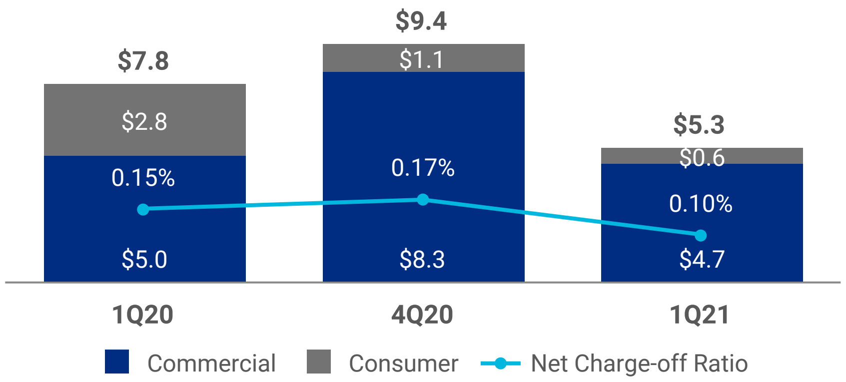
Key Asset Quality Metrics

($ in millions)

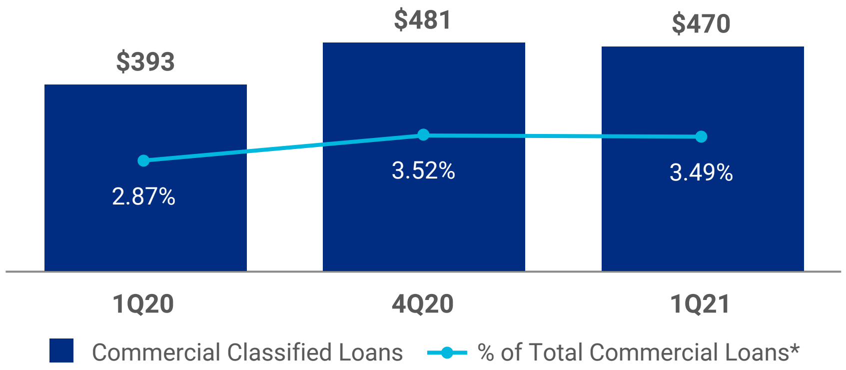
Nonperforming Loans, OREO, NPL Ratio



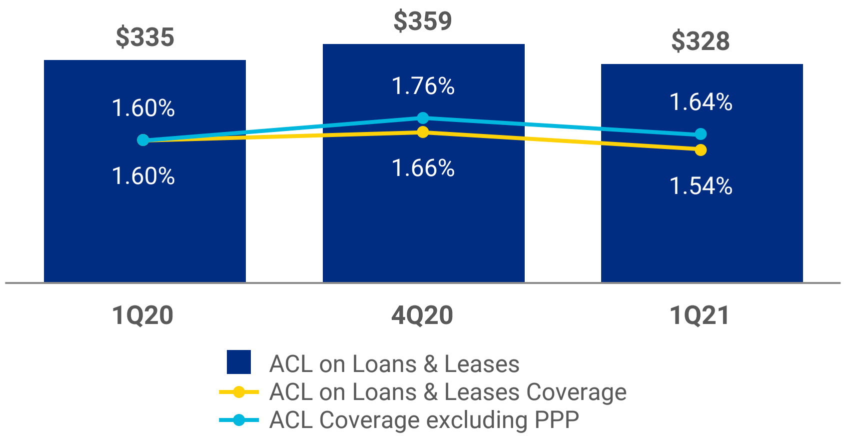
Net Charge-Offs



Commercial Classified Loans



Allowance for Credit Losses on Loans and Leases



* Excludes at $1.3 and $1.3 billion of PPP loans at 3/31/2021 and 12/31/2020, respectively.

COVID-19 Payment Deferrals

($ in millions)

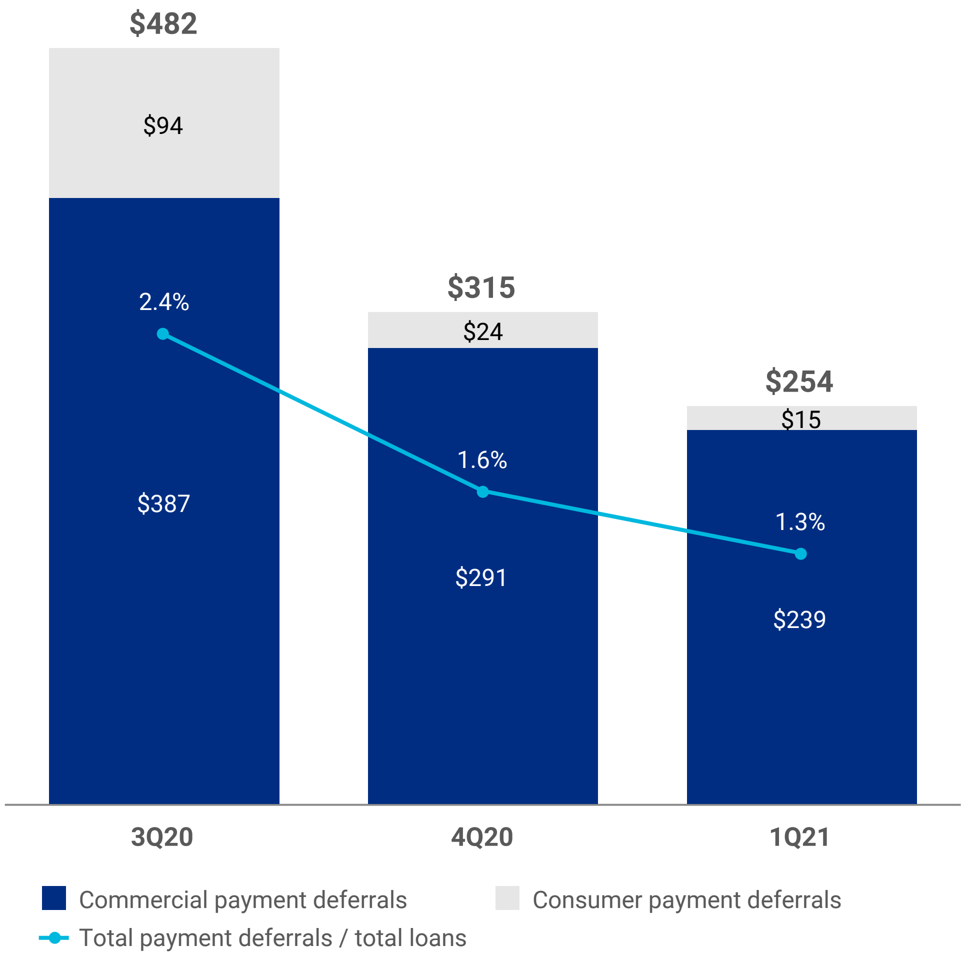
Continued Favorable Trend in Deferrals

Total:

- 1.3% of total loans on deferral compared to 1.6% of total loans on deferral LQ and 2.4% at 3Q20
- Total deferrals of $254 million, declined $61 million or 19% from LQ, and declined $228 million or 47% from 3Q20

Commercial:

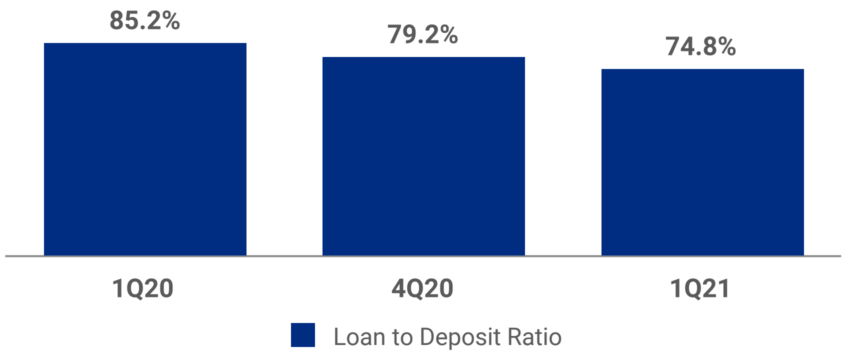
- 1.8% of commercial loans on deferral
- Total commercial deferrals of $239 million, declined $52 million or 18% from LQ, and declined $148 million or 38% from 3Q20
- Total consumer deferrals of $15 million, declined $9 million or 38% from LQ, and declined $79 million or 84% from 3Q20



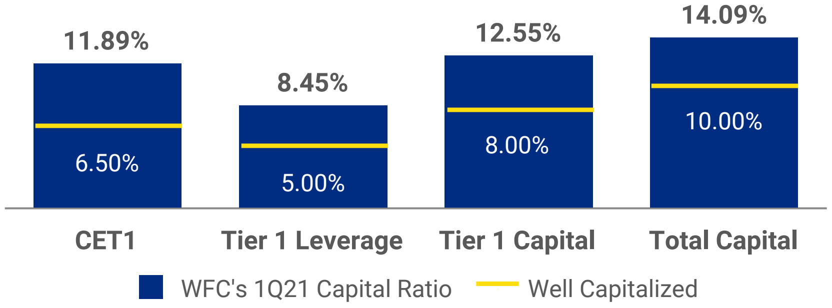
Strong Capital & Liquidity

($ in millions)

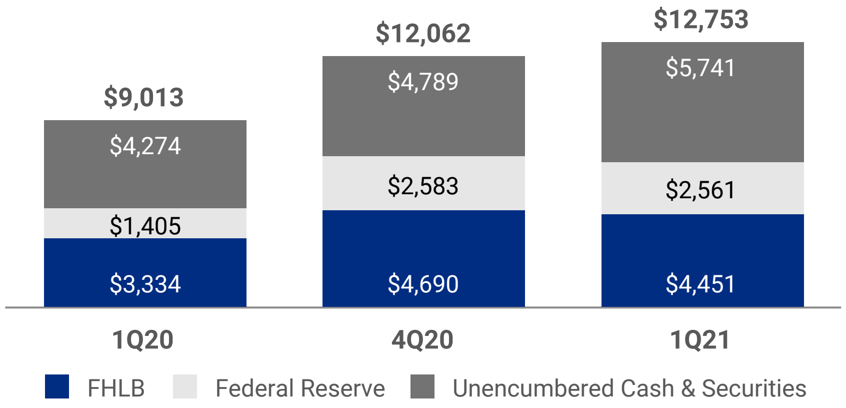
Loan to Deposit Ratio



Capital Levels



Additional Secured Borrowing Capacity



Note: Borrowing capacity includes PPP loans that could be pledged to the PPP Liquidity Facility.

Capital Ratios

	At Mar 31, 2021*	At Dec 31, 2020	At Mar 31, 2020
Common Equity Tier 1 risk-based capital	**11.89%**	11.35%	10.95%
Tangible common equity	**7.85%**	7.90%	7.67%
Tangible equity	**8.30%**	8.35%	8.14%
Tier 1 leverage	**8.45%**	8.32%	8.61%
Tier 1 risk-based capital	**12.55%**	11.99%	11.60%
Total risk-based capital	**14.09%**	13.59%	13.10%
Tangible book value / common share	**$28.41**	$28.04	$26.46

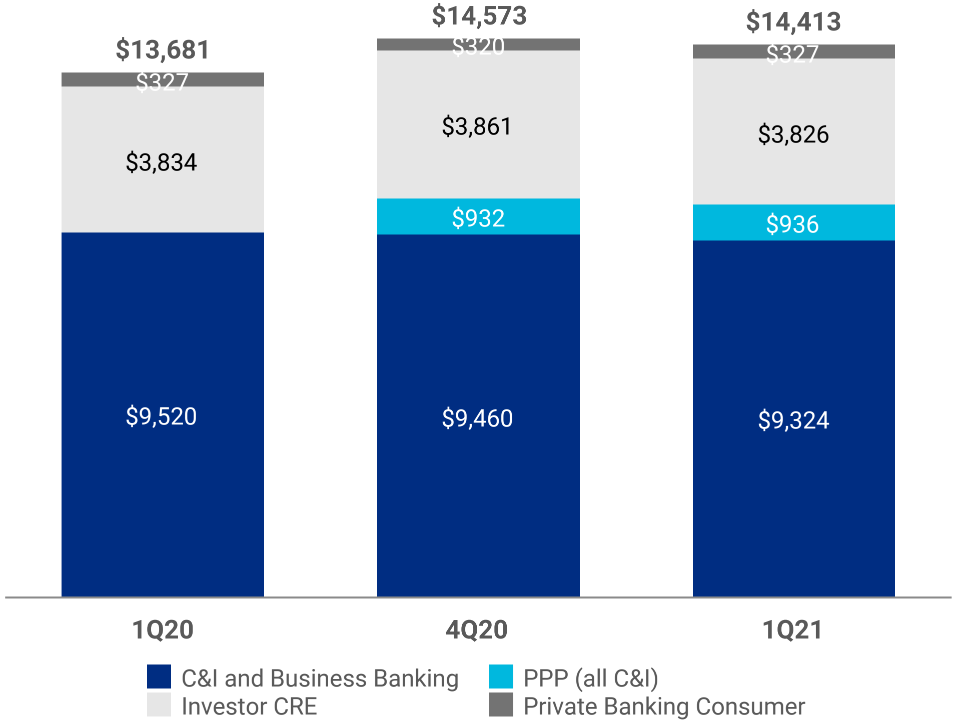
* Preliminary. Represents the estimated ratios for the current period inclusive of CECL regulatory capital transition provisions.

Supplemental Information

Commercial Banking

($ in millions)

Total Loans: +5.4% YOY (-1.5% excl. PPP loans)



Loan Portfolio Yield:

1Q20	4Q20	1Q21
4.38%	3.28%	3.42%

Key Business Metrics

	1Q21	Increase / (Decrease) 4Q20	Increase / (Decrease) 1Q20
Loan originations	$ 1,039	$ (247)	$ 194
Loan fundings	$ 764	$ (96)	$ 143
Coupon on fundings	2.54 %	(1.24)%	(1.57)%
Deposits	$ 8,417	$ 226	$ 1,608
AUM / AUA*	$ 6,694	$ 108	$ 1,424

*AUM = Assets under management AUA = Assets under administration

PPNR: +36.9% YOY

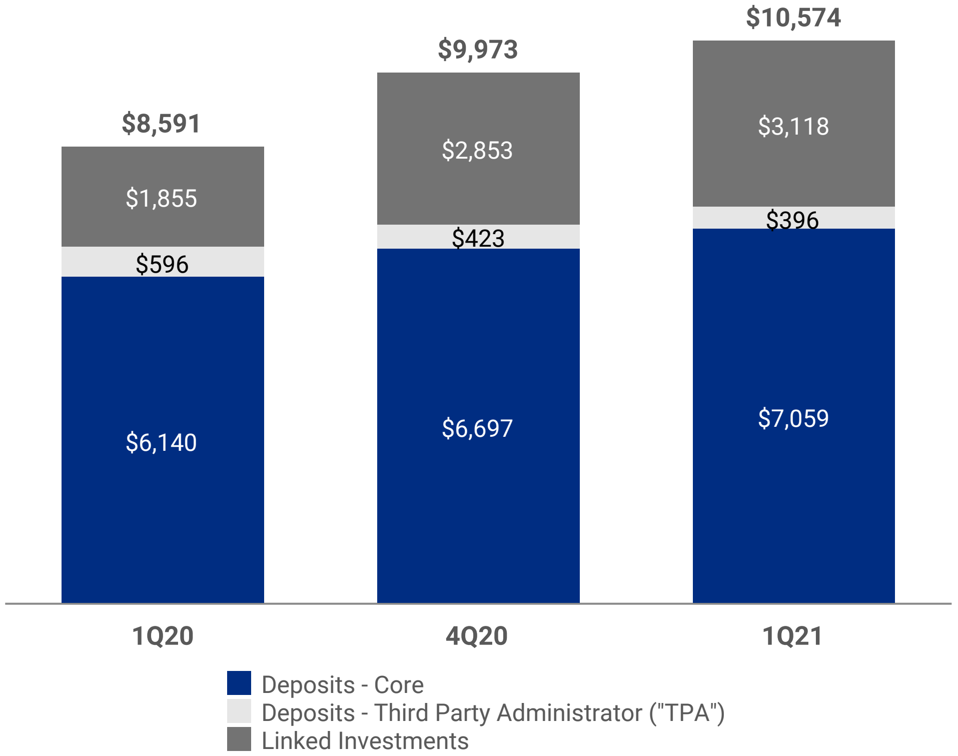
	1Q21	Favorable / (Unfavorable) 4Q20	Favorable / (Unfavorable) 1Q20
Net interest income	$ 142.0	$ 4.7	$ 24.5
Non-interest income	25.2	(0.3)	2.8
Operating revenue	**$ 167.2**	**$ 4.4**	**$ 27.2**
Operating expenses	64.8	3.2	0.4
Pre-provision net revenue	**$ 102.4**	**$ 7.6**	**$ 27.6**

Note: Webster realigned certain of its business banking and investment services related operations from Retail Banking to Commercial Banking to deliver operational efficiencies and better serve its customers. As a result, effective January 1, 2021, $1.9 billion of loans, $2.2 billion of deposits, and $3.9 billion of assets under administration (off balance sheet) were moved from Retail Banking to Commercial Banking. Prior period results have been restated accordingly.

HSA Bank

($ in millions)

Total Footings: +23.1% YOY



Deposit Cost:

1Q20	4Q20	1Q21
0.20%	0.09%	0.09%

Key Business Metrics

	1Q21	Increase / (Decrease) 4Q20	1Q20
Core accounts ('000)	2,756	95	55
TPA accounts ('000)	284	(8)	(134)
Percent of unfunded accounts - core	6.39 %	(0.03)%	0.16 %
Footings per account	$ 3,479	$ 101	$ 725
Deposits per account - core	$ 2,562	$ 45	$ 289
Investments as a % of total footings	29.49 %	0.88 %	7.90 %
New accounts ('000)	264	157	(74)
PTNR / avg account (annualized)	$ 43.32	$ 2.88	$ 2.04

PTNR: +2.8% YOY

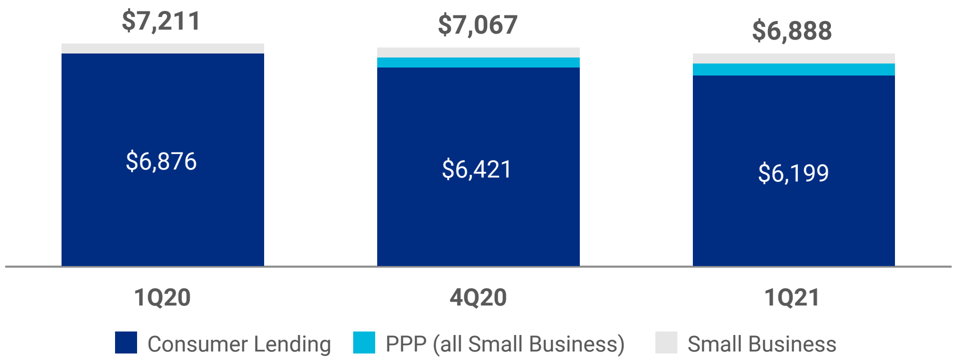
	1Q21	Favorable / (Unfavorable) 4Q20	1Q20
Net interest income	$ 42.1	$ 1.6	$ (0.6)
Interchange revenue	11.4	1.7	0.1
Account and other fees	15.7	1.3	0.6
Operating revenue	**$ 69.1**	**$ 4.5**	**$ 0.1**
Operating expenses	36.3	(1.5)	0.8
Pre-tax net revenue	**$ 32.9**	**$ 3.0**	**$ 0.9**

Investments linked to TPA accounts were $121 million, $129 million, and $102 million, for 1Q21, 4Q20, and 1Q20, respectively.

Retail Banking

($ in millions)

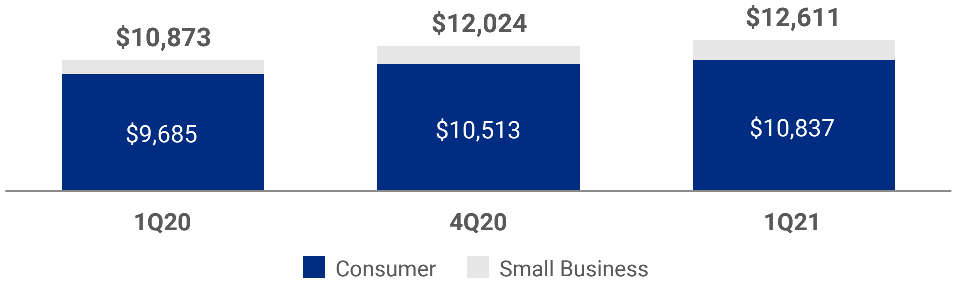
Total Loans: (4.5)% YOY (-9.6% excl. PPP loans)



Loan Portfolio Yield:

3.99%	3.41%	3.53%

Total Deposits: +16.0% YOY



Deposit Cost:

0.60%	0.18%	0.11%

Key Business Metrics

	1Q21	Increase / (Decrease) 4Q20	1Q20
Loan originations - Consumer Lending	$ 597	$ (26)	$ 201
Loan originations - Small Business	$ 253	$ 232	$ 240
Coupon on fundings	2.50 %	(0.61)%	(1.35)%
Transactional deposits / total deposits	38.98 %	2.07 %	6.87 %
Digitally active households / total	53.58 %	2.38 %	3.11 %
Self-service transactions / total	77.70 %	0.60 %	4.60 %

PPNR: +48.6% YOY

	1Q21	Favorable / (Unfavorable) 4Q20	1Q20
Net interest income	$ 88.8	$ 3.4	$ 7.6
Non-interest income	16.1	(2.0)	(2.4)
Operating revenue	**$ 104.9**	**$ 1.4**	**$ 5.2**
Operating expenses	76.1	3.6	4.2
Pre-provision net revenue	**$ 28.8**	**$ 5.0**	**$ 9.4**

Note: Webster realigned certain of its business banking and investment services related operations from Retail Banking to Commercial Banking to deliver operational efficiencies and better serve its customers. As a result, effective January 1, 2021, $1.9 billion of loans, $2.2 billion of deposits, and $3.9 billion of assets under administration (off balance sheet) were moved from Retail Banking to Commercial Banking. Prior period results have been restated accordingly.

Income Statement

($ in millions, except EPS)	1Q21	Favorable / (Unfavorable) 4Q20	1Q20
Net interest income	$ 223.8	$ 6.8	$ (7.0)
Non-interest income	76.8	—	3.4
Total revenue	**$ 300.5**	$ 6.8	$ (3.7)
Non-interest expense	188.0	31.5	(9.1)
Pre-provision net revenue	**$ 112.5**	$ 38.4	$ (12.9)
Provision for credit losses	(25.8)	24.8	101.8
Pre-tax income	**$ 138.3**	$ 63.1	$ 88.8
Income available to common	**$ 105.5**	$ 47.8	$ 69.5
Diluted earnings per share	$ 1.17	$ 0.53	$ 0.78
Net interest margin	2.92 %	9 bps	(31) bps
Efficiency ratio [1]	58.46 %	181 bps	(43) bps
Tax rate	21.8 %	(173) bps	74 bps

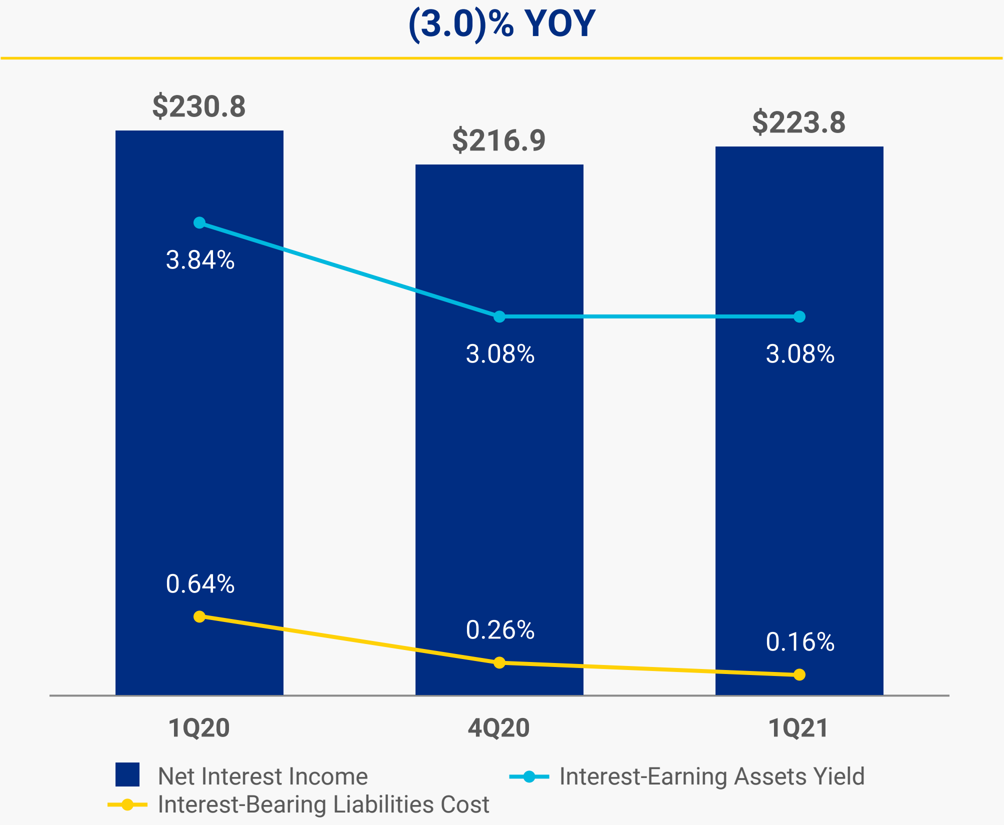
[1] See non-GAAP reconciliation on pages 37 and 38.

1Q21 Highlights

- $105.5 million income available to common shareholders, $1.17 diluted earnings per share
- Net interest income declined 3.0% YOY reflecting lower market rates, partially offset by PPP loan fee accretion, growth in earning assets and lower funding costs
- Non-interest income increased 4.6% YOY driven by loan related fees and fair value adjustments, partially offset by lower deposit service fees
- Non-interest expense up 5.1% YOY reflecting expenses associated with strategic initiatives
- Provision for credit losses reflects a benefit of $25.8 million, compared to an expense of $76.0 million in 1Q20, and results in a coverage ratio of 1.64% excluding PPP loans

Net Interest Income

($ in millions)



Net Interest Margin:

1Q20	4Q20	1Q21
3.23%	2.83%	2.92%

LQ NII increase of $6.8 million (non-FTE)

- +$7.9 million due to PPP loans
- +$3.7 million due to hedge termination costs recorded in 4Q
- +$3.3 million due due to lower deposit and borrowings costs
- -$5.3 million due to loan and securities yields and balances
- -$2.8 million due to day count

LQ NIM increase of 9 bps

- +10 bps due to PPP loans
- +6 bps due to lower deposit and borrowing costs
- +5 bps due to hedge termination costs recorded in 4Q
- -6 bps due to increased liquidity
- -6 bps due to loan and securities yields and balances

YOY NII decrease of $7.0 million (non-FTE)

- -$56.6 million due to loan and securities balances and yields (1 month LIBOR down 129 bps)
- +$21.2 million due to lower deposit costs
- +$18.0 million due to PPP loan fee accretion and interest revenue
- +$10.4 million due to lower borrowing costs

YOY NIM decrease of 31 bps

- -108 bps due to loan and securities yields and balances
- +53 bps due to deposit and borrowing cost and balances
- +24 bps due to PPP loans

Non-Interest Income

Diverse Sources

($ in thousands)	1Q21	Favorable / (Unfavorable) 4Q20	1Q20
Deposit service fees	**$ 15,451**	$ (451)	$ (2,277)
HSA fee income	**27,005**	2,901	622
Wealth & investment services	**9,403**	583	664
Loan related fees	**8,313**	(782)	1,817
Mortgage banking activities	**2,642**	(1,468)	(251)
Other	**13,943**	(789)	2,804
Total	**$ 76,757**	$ (6)	$ 3,379

$6.0 thousand decrease LQ

- Increase in HSA fee income of $2.9 million driven by interchange and account fees
- Decrease in mortgage banking activities of $1.5 million due to lower volume and spreads on loans originated for sale
- Decrease in loan related fees due to lower amendment and prepayment fees

$3.4 million increase YOY

- Increase in other of $2.8 million primarily due to fair value adjustments
- Increase in loan related fees of $1.8 million primarily due to higher syndication fees and loan servicing revenue
- Decrease in deposit service fees of $2.3 million driven by lower overdraft and service-related fees

Non-Interest Expense

Maintaining Expense Discipline

($ in thousands)	1Q21	4Q20	1Q20
		Favorable / (Unfavorable)	
Compensation & benefits	**$ 107,600**	$ 15,154	$ (5,713)
Technology & equipment	**28,516**	606	(679)
Occupancy	**15,650**	12,374	(1,165)
Deposit insurance	**3,956**	416	769
Marketing	**2,504**	981	998
Other	**29,756**	2,017	(3,356)
Total	**$ 187,982**	$ 31,548	$ (9,146)

$31.5 million decrease LQ

- Results include $9.4 million of charges related to strategic initiatives in 1Q21 and $38.3 million in 4Q20
- Decrease in compensation & benefits of $15.2 million primarily due to severance costs in the prior quarter, partially offset by seasonal increase in payroll taxes and other benefits
- Decrease in occupancy of $12.4 million primarily due to facilities optimization in the prior quarter
- Decrease in other of $2.0 million primarily due to project costs related to strategic initiatives taken in the prior quarter

$9.1 million increase YOY

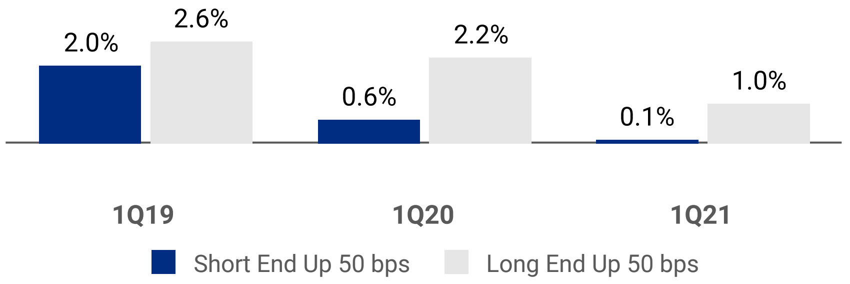
- Results include $9.4 million of charges related to strategic initiatives in 1Q21
- Increase in compensation & benefits of $5.7 million primarily due to variable based compensation and severance costs
- Increase in other of $3.4 million primarily related to higher professional fees related to our strategic initiatives
- Increase in occupancy of $1.2 million primarily due to facilities optimization

Net Interest Margin - Linked Quarter

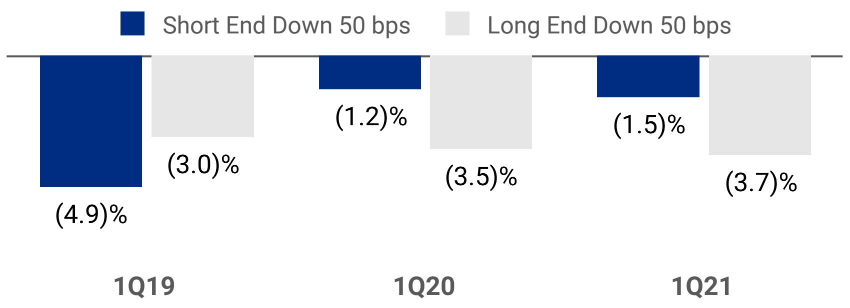
($ in millions)	1Q21			4Q20 Increase / (Decrease)		
	Avg Balance	Interest	Yield/Rate	Avg Balance	Interest	BPs
Securities	$ 8,890	$ 46.3	2.12 %	$ (33)	$ (1.8)	(10)
Money market & other	758	0.4	0.22	570	(0.1)	(86)
Loans held for sale	14	0.1	2.54	(11)	(0.1)	(26)
Commercial loans	14,850	137.1	3.70	(51)	5.1	23
Consumer loans	6,631	54.2	3.28	(197)	(3.6)	(10)
Total loans & leases	21,481	191.3	3.57 %	(248)	1.5	13
Interest-earning assets	**$ 31,144**	**$ 238.1**	**3.08 %**	$ 278	$ (0.5)	—
Deposits	$ 28,255	$ 6.4	0.09 %	$ 1,039	$ (2.1)	(4)
Borrowings	1,226	5.4	1.82	(729)	(5.1)	(35)
Interest-bearing liabilities	**$ 29,480**	**$ 11.8**	**0.16 %**	$ 310	$ (7.2)	(10)
Tax-equivalent net interest income		$ 226.3			$ 6.8	
Less: tax-equivalent adjustment		(2.5)			0.1	
Net interest income		**$ 223.8**			$ 6.8	
Net interest margin			**2.92 %**			9

Interest Rate Risk

Rising Rate Scenarios



Falling Rate Scenarios



- Assumes Federal Funds at stated rate of 25 bps
- Deposit rates will fall no lower than 0.0%

- Asset sensitivity to rising short term rates has declined since 4Q18 due to an increase in floors
  - Assumes historical deposit elasticity
  - Loans at floors now approximately $3.6 billion
  - $1 billion of 1 month LIBOR floors purchased during 2019 have an average strike of 1.56%

- Short end rates up 50 bps with no change in long end rates results in a 0.1% increase in PPNR compared to flat rates
- Long end rates down 50 bps (floored at zero) with no change in short end rates results in a 3.7% decrease in PPNR compared to flat rates
- Short end rates down 50 bps assumes deposit rates fall to no less than 0.0%

Earning Asset & Funding Mix

($ in millions, end of period balances)

Earning Asset Mix

Type	Balance	Total %	Floating %	Periodic %	Fixed %
Securities/MM/Other	$ 10,171	32 %	18 %	2 %	80 %
Loans HFS	17	— %	100 %	— %	— %
Resi / HE Loans	5,218	17 %	— %	29 %	71 %
HE Lines	1,304	4 %	95 %	— %	5 %
C&I Loans	8,426	27 %	45 %	23 %	33 %
CRE Loans	6,304	20 %	81 %	15 %	4 %
Total	$ 31,440	100 %	38 %	15 %	47 %

Funding Mix

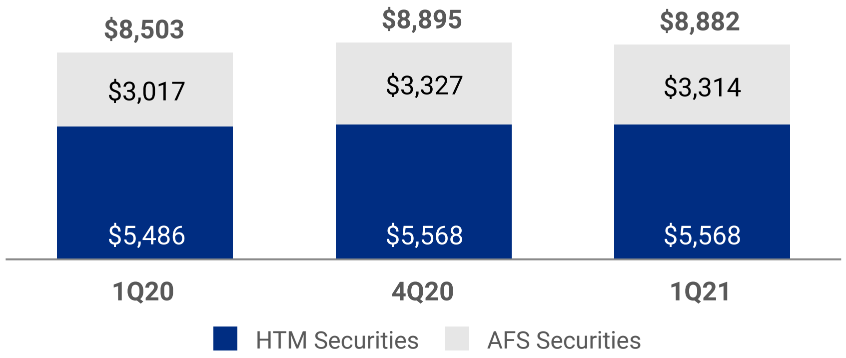
Type	Balance	Total	< 1 Year	> 1 Year
Checking	$ 10,310	35 %		
HSA	7,433	25 %		
Savings	5,208	18 %		
Money Market	2,997	10 %		
Time	2,030	7 %	79 %	21 %
Borrowings	1,341	5 %	26 %	74 %
Total	$ 29,319	100 %		

- Floating and periodic rate loans represent 68% of total loans:
  - Floating rate loans represent 48% of total loans
  - Periodic rate loans represent 20% of total loans
- SBA PPP loan balances equal $1.3 billion or 6% of total loans and are all fixed rate. Excluding PPP, floating and periodic loans would have represented 72% of total loans
- LIBOR indexed loans represent 55% of total loans:
  - Loans indexed to 1 month LIBOR represent 39% of total loans
  - LIBOR indexed loans with rate reset frequencies greater than 1 month represent 16% of total loans
- CRE loans are predominantly floating rate to the bank but fixed for customers due to customer swaps
- HSA deposits represent 25% of our funding mix

Investment Portfolio

($ in millions, end of period balances)

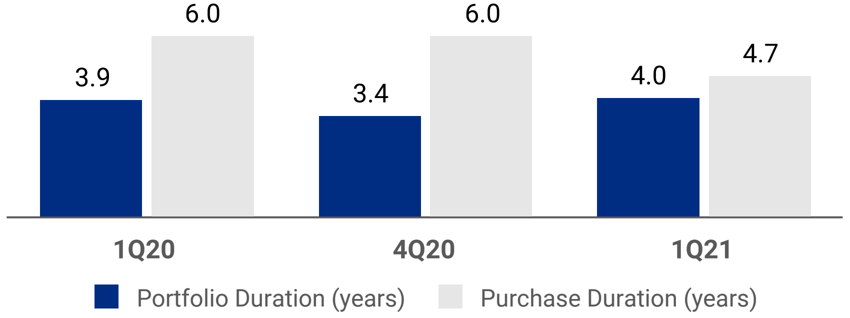
Investment Securities



Yield:		
2.85%	2.22%	2.12%

- Available-for-Sale portfolio includes $51.3 million of net unrealized gains at 1Q21 compared to $92.5 million at 4Q20
- Held-to-Maturity portfolio excludes $162.6 million of net unrealized gains at 1Q21 compared to $267.2 million at 4Q20
- Securities yields decreased 10 bps LQ primarily from securities that rolled off at higher yields and securities that rolled on at lower yields

Duration / Yield



Purchase Yield:		
2.37%	1.62%	1.28%

- Portfolio duration increased by 0.1 years vs. a year ago; LQ duration increased by 0.6 years primarily due to increasing rates
- Purchase yield decreased by 34 bps vs. LQ while purchase duration decreased by 1.3 years due to asset mix

Investment Securities

($ in millions, end of period balances)

Available-for-Sale

	March 31, 2021	December 31, 2020	Increase / (Decrease)
Agency CMO	**$ 137.6**	$ 154.6	$ (17.0)
Agency MBS	**1,456.5**	1,457.4	(0.9)
Agency CMBS	**974.6**	1,117.3	(142.7)
Non-Agency CMBS - Floating	**663.0**	508.0	155.0
Corporate Debt Securities	**13.7**	13.1	0.6
Collateralized Loan Obligations	**68.6**	76.4	(7.8)
Total Available-for-Sale	**$ 3,314.0**	$ 3,326.8	$ (12.8)

Held-to-Maturity

	March 31, 2021	December 31, 2020	Increase / (Decrease)
Agency CMO	**$ 74.3**	$ 91.6	$ (17.3)
Agency MBS	**2,365.3**	2,419.8	(54.5)
Agency CMBS	**2,182.8**	2,101.2	81.6
Non-Agency CMBS - Fixed	**209.7**	216.1	(6.4)
Municipal Bonds & Notes	**736.0**	739.5	(3.5)
Total Held-to-Maturity	**$ 5,568.1**	$ 5,568.2	$ (0.1)

Loan Originations & Mix

($ in millions)

Originations by Loan Portfolio

End of period balances *Full quarter originations*	1Q21 Balance	1Q21 Originations	4Q20 Balance	4Q20 Originations	1Q20 Balance	1Q20 Originations
Commercial non-mortgage	$ 7,530	$ 1,060	$ 7,687	$ 795	$ 6,386	$ 520
Asset-based lending	907	19	891	157	1,180	43
Total Commercial	$ 8,437	$ 1,079	$ 8,578	$ 952	$ 7,566	$ 563
Commercial real estate	6,338	186	6,323	315	6,122	287
Residential mortgages	4,669	421	4,782	394	4,992	240
Consumer	1,857	121	1,959	143	2,212	105
Portfolio Total	$ 21,301	$ 1,807	$ 21,641	$ 1,804	$ 20,892	$ 1,195
Residential mortgages originated for sale		$ 81		$ 125		$ 60
Total Originations		$ 1,888		$ 1,929		$ 1,255

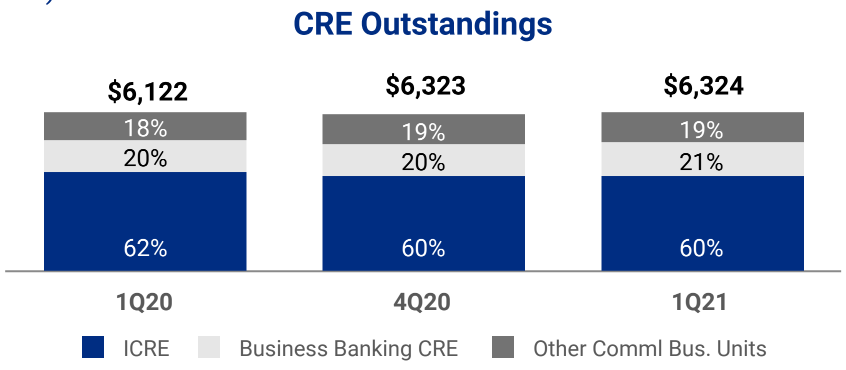
Note: Originations data includes $533 million and $106 thousand of PPP loans for 1Q21 and 4Q20, respectively.

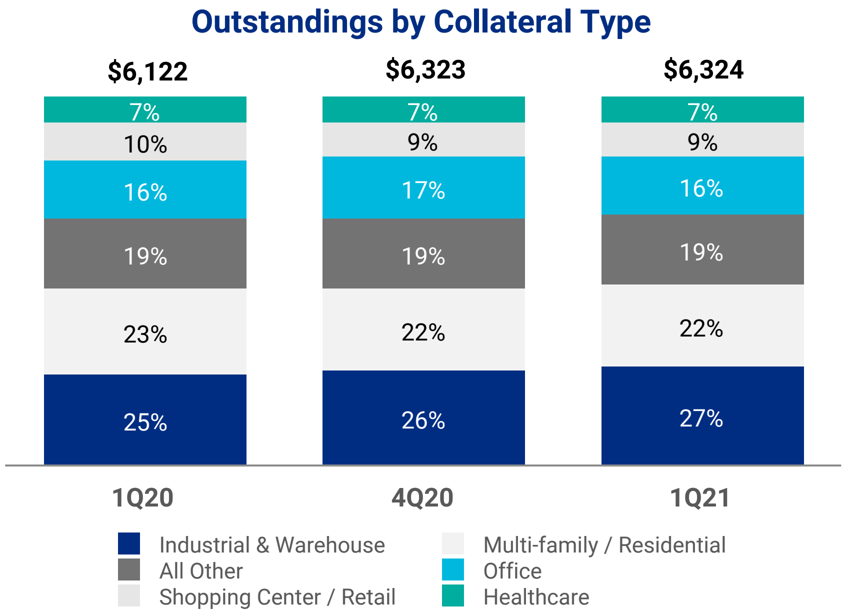
Loan Mix & Yield

End of period balances *Full quarter yield*	1Q21 Balance	1Q21 Yield	4Q20 Balance	4Q20 Yield	1Q20 Balance	1Q20 Yield
Commercial	$ 8,437	4.28 %	$ 8,578	3.87 %	$ 7,566	4.80 %
Commercial real estate	6,338	2.90 %	6,322	2.94 %	6,122	3.96 %
Residential	4,669	3.09 %	4,782	3.22 %	4,992	3.62 %
Consumer	1,857	3.73 %	1,959	3.77 %	2,212	4.60 %
Total Loans	$ 21,301	3.57 %	$ 21,641	3.44 %	$ 20,892	4.24 %

Commercial Real Estate

($ in millions)



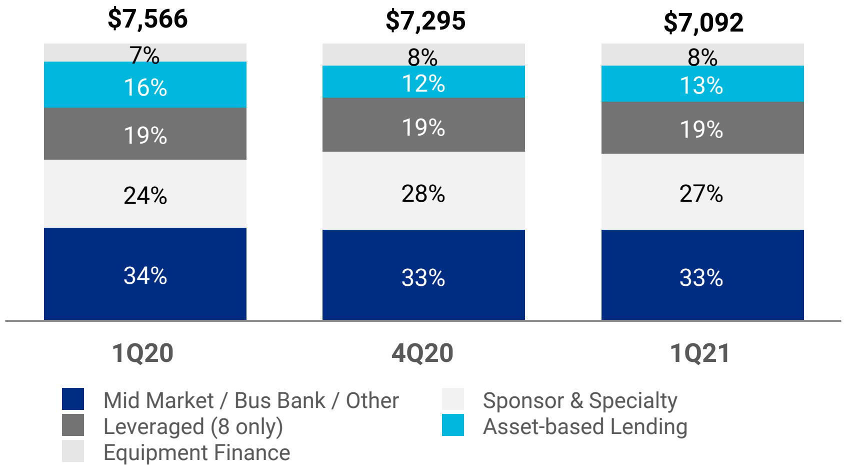


- Majority of balances in CRE line of business:
  - Dedicated expertise, consistent leadership team, and focused strategy
- Business Banking consists of Owner Occupied and Investment CRE
  - Average hold size: < $0.5 million
- Largest segments within Other Commercial Business Units include
  - Healthcare & Senior Living facilities (~$440 million)
  - Data centers (~$235 million)
  - Owner Occupied (~$185 million)
- Balances are well-diversified and strategically weighted on resilient property types with industry tailwinds
  - Industrial / Warehouse
  - Multi-family / Residential
  - Data centers & Healthcare facilities
- Unfunded commitments were $657 million vs. $606 million in 4Q20

Commercial & Industrial

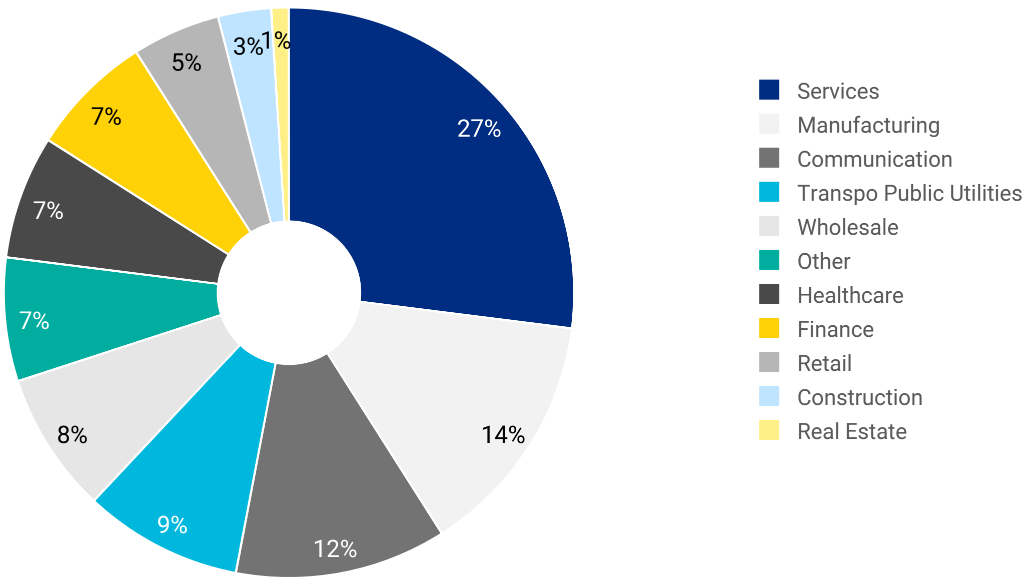
($ in millions)

Outstandings by Segment



Note: Excludes $1.3 and $1.3 billion of PPP loans for 1Q21 and 4Q20, respectively; Leveraged category broken out and represents loans within Sponsor & Specialty and Middle Market segments.

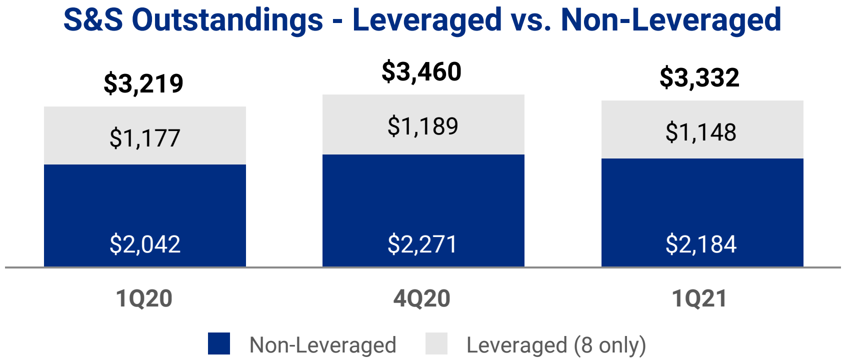
Outstandings by Industry

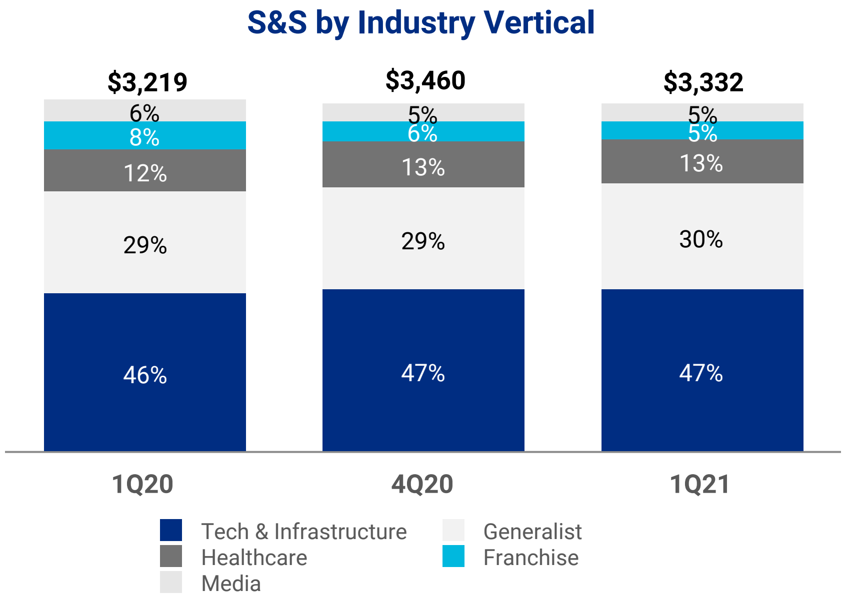


- C&I balances cross multiple lines of business with focused strategies:
  - Sponsor & Specialty and Leveraged: industry focused
  - Asset-based Lending and Equipment Finance: collateral focused
  - Middle Market and Business Banking: in-footprint focus, full services customers
- Diversified portfolio with concentrations in sectors where Webster has deep expertise and long-term relationships
- YoY decrease of 6% was driven by Middle Market (including Business Banking) and Franchise & Media, partially offset by increases in Healthcare (within Sponsor & Specialty and Middle Market) and Public Sector Finance

Sponsor & Specialty and Leveraged Lending

($ in millions)





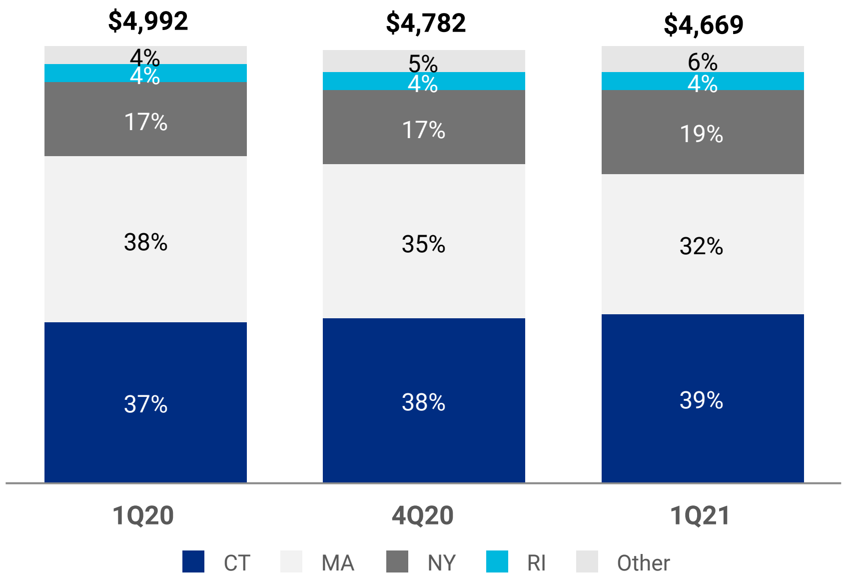
- Sponsor portfolio consists of 66% non-leveraged and 34% leveraged
- 87% of leveraged loans are in Sponsor ($1.1 billion), with the balance in Middle Market
- Webster has been lending to Sponsor-backed and leveraged borrowers for 16 years
- The portfolio performed well through the great recession and generated better risk-adjusted returns
- We maintain a defined strategy:
    - Growth in non-cyclical end markets
    - Finance business models with a high % of recurring revenue (>75%)
    - Partner with Tier 1 private equity firms with deep expertise in target sectors
    - Focus on direct and agented middle market business
    - Maintain credit discipline, avoid chasing the market
    - There have been no payment deferrals for the Tech & Infrastructure portfolio

Note: Sponsor & Specialty Non-Leveraged includes Data Center CRE loans; S&S and Leverage excludes deferred fees and premiums/discounts

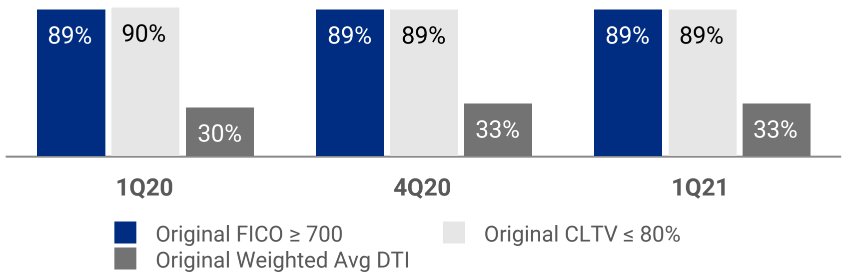
Residential Mortgage

($ in millions)

Portfolio by Geography



Origination FICO, LTV, & Debt to Income

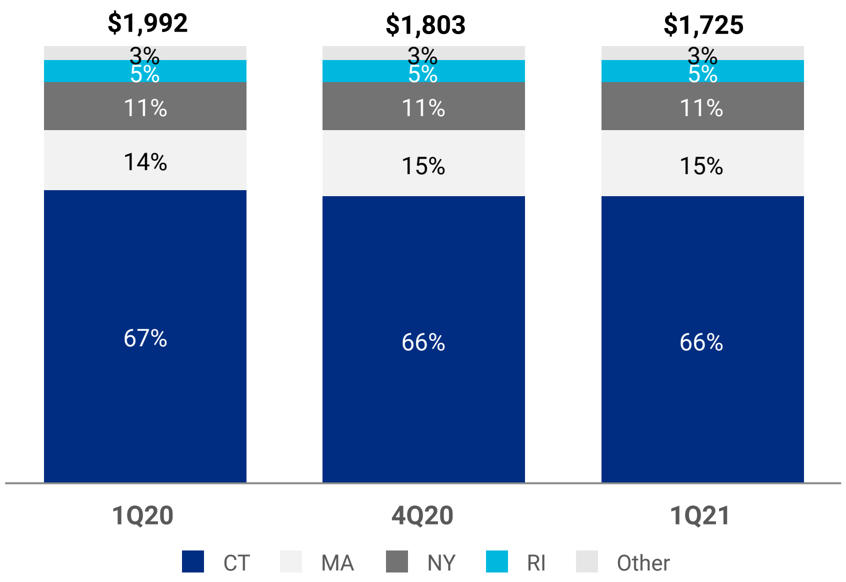


- Portfolio diversification outside of CT is most notably into MA and to a lesser extent NY
- Origination metrics are high quality and have steadily improved over the last few years
  - 89% of balances had a FICO score ≥ 700
  - 89% of balances had an LTV < 80%
  - Average DTI is ~33%
- Current portfolio metrics continue to be favorable
  - Current weighted average FICO is 779
  - Current weighted average LTV is 66%
- Asset quality metrics at cycle lows
  - 43% of NPLs are from pre-2008 originated loans
  - Net recoveries YTD
  - Delinquency = 12 bps

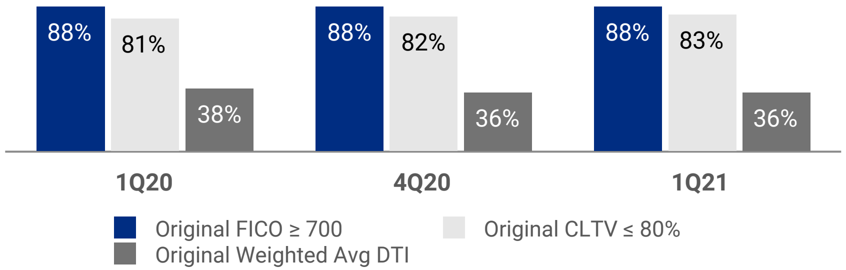
Home Equity

($ in millions)

Portfolio by Geography



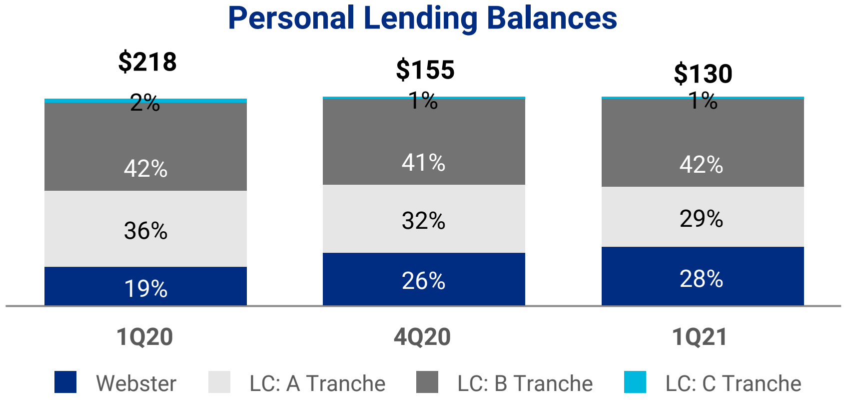
Origination FICO, CLTV, & Weighted Avg DTI

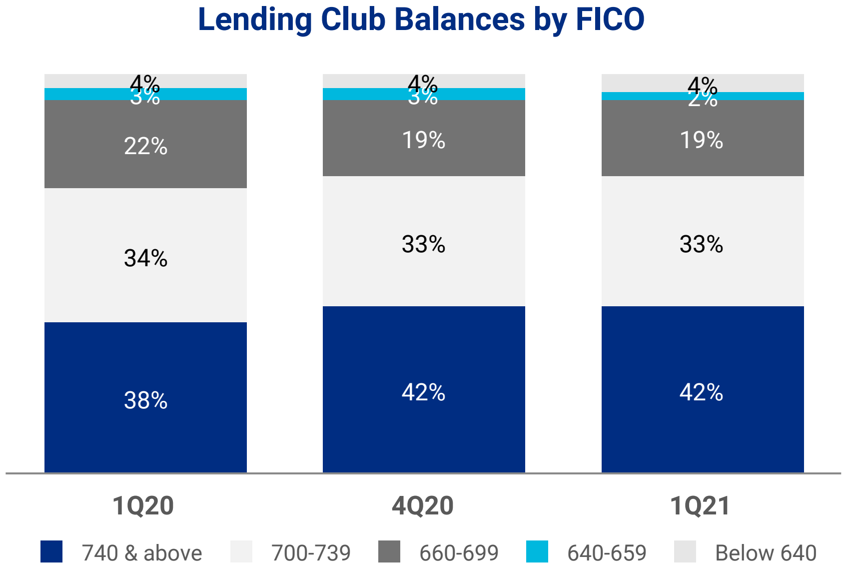


- Portfolio concentrated in CT
- 47% in first lien position
- Origination metrics are high quality and have remained stable over the last few years
  - 88% of balances had a FICO score ≥ 700
  - 83% of balances had a CLTV < 80%
  - Average DTI is ~36%
- Current portfolio metrics continue to be favorable
  - Current weighted average FICO is 762
  - Current weighted average CLTV is 67%
- Asset quality metrics at cycle lows
  - 62% of NPLs are from pre-2008 originated loans
  - Delinquency = 34 bps
  - Net recoveries YTD
- 96% of new originations have FICO > 700
- $1.9 billion of unused exposure
  - Utilization declined from 41% in 4Q20 to 38% in 1Q21

Personal Lending

($ in millions)





- We discontinued our Lending Club ("LC") purchases in April
- LC represents $93 million or 72% of the bank's unsecured balances vs. $115 million in 4Q20
- The portfolio overall has slowly declined over the last few years (both LC & Webster loans)
- The Bank ceased purchases of Tranche C loans in 2017 due to a change in risk appetite
- Since discontinuing the purchases of Tranche C loans, the average FICO score in the portfolio has increased meaningfully
  - ≥ 700 FICO now represents 75% vs. 58% at the end of 2016
  - ≥ 740 FICO now represents 42% vs. 24% at the end of 2016
  - Loss rates and delinquency have also steadily improved as a result
- Hardship deferrals have declined to $1.4 million at 1Q21 vs. $2 million at 4Q20 and $19 million at the peak

COVID-19 Commercial Payment Deferrals

Loans with Payment Deferrals in our Most Impacted Sectors Declined 8%

($ in millions)	As of 3/31/2021			As of 12/31/2020		
	Portfolio	**Payment Deferrals**	**% of Portfolio**	**Portfolio**	**Payment Deferrals**	**% of Portfolio**
Most Impacted Sectors:						
Restaurants	$ 143	$ 10	6.8%	$ 150	$ 11	7.4%
Hotel & Motel	123	46	37.2%	123	45	36.7%
Travel & Leisure	312	53	17.0%	337	63	18.6%
Oil & Gas	90	—	0.2%	77	—	0.2%
Retail	801	5	0.6%	835	19	2.3%
Transportation	338	5	1.6%	331	5	1.6%
Construction	316	14	4.5%	331	2	0.5%
Subtotal Most Impacted Sectors	**$ 2,123**	**$ 133**	**6.3%**	$ 2,183	$ 145	6.6%
All Other Sectors	**$ 11,357**	**$ 106**	**0.9%**	$ 11,478	$ 146	1.3%
Total Commercial Portfolio	**$ 13,480**	**$ 239**	**1.8%**	$ 13,661	$ 291	2.1%

Note: Balances above exclude deferred fees and premiums/discounts.

- Total commercial deferrals declined $52 million or 18% from 4Q20, and now represent 1.8% of the portfolio
  - Deferrals in other commercial sectors dropped from 1.3% at 4Q20 to 0.9%

Payment Deferrals by Loan Segment

Deferrals Have Declined 19% to $254 million (1.3% of the Portfolio)

($ in millions)	As of 3/31/2021			As of 12/31/2020		
Line of Business:	**Portfolio**	**Payment Deferrals**	**% of Portfolio**	**Portfolio**	**Payment Deferrals**	**% of Portfolio**
Sponsor & Specialty [1]	$ 2,156	$ 20	0.9%	$ 2,267	$ 38	1.7%
Middle Market [1]	2,705	71	2.6%	2,745	90	3.3%
Asset-based Lending [1]	901	—	—%	881	—	—%
Leveraged	1,372	60	4.4%	1,401	60	4.3%
Commercial Real Estate	3,836	49	1.3%	3,871	55	1.4%
Private Banking	202	—	—%	208	—	—%
Equipment Finance	612	18	3.0%	602	28	4.6%
Business Banking / Small Business	1,696	21	1.3%	1,685	20	1.2%
Total Commercial	**$ 13,480**	**$ 239**	**1.8%**	$ 13,661	$ 291	2.1%
Residential	4,636	13	0.3%	4,749	21	0.4%
Home Equity	1,709	2	0.1%	1,787	3	0.2%
Total Consumer	**$ 6,345**	**15**	**0.2%**	$ 6,536	$ 24	0.4%
Total Bank [2]	**$ 19,825**	**$ 254**	**1.3%**	$ 20,197	$ 315	1.6%

[1] Leveraged loans broken out separately
[2] Excludes PPP and Personal Lending loans, premiums/discounts, and deferred fees

- CARES Act / Interagency Statement deferrals are included in the above amounts and declined 32% from 4Q20 ($137 million at 1Q21 and $201 million at 4Q20)

Deposit Mix & Rate

($ in millions)

By Product

End of period balances / *Full quarter cost*	1Q21 Balance	1Q21 Rate	4Q20 Balance	4Q20 Rate	1Q20 Balance	1Q20 Rate
Demand	**$ 6,680**	**— %**	$ 6,155	— %	$ 4,883	— %
Health savings accounts	**7,455**	**0.09**	7,120	0.09	6,736	0.20
Interest-bearing checking	**3,792**	**0.05**	3,653	0.05	3,007	0.18
Money market	**3,016**	**0.12**	2,940	0.17	2,477	1.02
Savings	**5,305**	**0.03**	4,979	0.05	4,419	0.42
Core Deposits	**$ 26,248**	**0.05 %**	$ 24,847	0.06 %	$ 21,523	0.30 %
Time deposits	**2,234**	**0.53**	2,488	0.74	2,991	1.59
Total Deposits	**$ 28,482**	**0.09 %**	$ 27,335	0.13 %	$ 24,514	0.47 %
Core / Total	**92 %**		91 %		88 %	

By Line of Business

	1Q21 Balance	1Q21 Rate	4Q20 Balance	4Q20 Rate	1Q20 Balance	1Q20 Rate
Commercial Banking	**$ 8,417**	**0.07 %**	$ 8,191	0.09 %	$ 6,809	0.49 %
HSA Bank	**7,455**	**0.09**	7,120	0.09	6,736	0.20
Retail Banking	**12,611**	**0.11**	12,024	0.18	10,873	0.60
Corporate & Reconciling	**(1)**	**(0.03)**	—	—	96	1.10
Total Deposits	**$ 28,482**	**0.09 %**	$ 27,335	0.13 %	$ 24,514	0.47 %

Non-GAAP Reconciliations

($ in thousands)

Efficiency Ratio

	1Q21		4Q20		1Q20	
Non-interest expense	$	187,982	$	219,530	$	178,836
Less: Net foreclosed (income) / expense		91		(836)		(250)
Amortization of intangibles		1,139		1,147		962
Strategic initiatives		9,441		38,265		—
Non-interest expense (net of above)	$	177,311	$	180,954	$	178,124
Net interest income before provision		223,764		216,929		230,801
FTE adjustment		2,495		2,577		2,473
Non-interest income		76,757		76,763		73,378
Loss on termination of hedges		—		3,680		—
Other		277		291		299
Less: Gain on securities		—		—		8
Total revenue (net of above)	$	303,293	$	300,240	$	306,943
Efficiency Ratio		58.46 %		60.27 %		58.03 %

Tangible Common Equity Ratio

	1Q21		4Q20		1Q20	
Shareholders' equity	$	3,272,928	$	3,234,625	$	3,090,242
Less: Goodwill and other intangible assets		559,617		560,756		559,328
Tangible shareholders' equity		2,713,311		2,673,869		2,530,914
Less: Preferred stock		145,037		145,037		145,037
Tangible common shareholders' equity	$	2,568,274	$	2,528,832	$	2,385,877
Total assets	$	33,259,037	$	32,590,690	$	31,654,874
Less: Goodwill and other intangible assets		559,617		560,756		559,328
Tangible assets	$	32,699,420	$	32,029,934	$	31,095,546
Tangible Common Equity Ratio		7.85 %		7.90 %		7.67 %

Non-GAAP Reconciliations

($ in thousands)

Tangible Book Value per Common Share

	1Q21	4Q20	1Q20
Tangible common shareholders' equity	$ 2,568,274	$ 2,528,832	$ 2,385,877
Common shares outstanding	90,410	90,199	90,172
Tangible Book Value per Common Share	$ 28.41	$ 28.04	$ 26.46

Return on Average Tangible Common Shareholders' Equity

	1Q21	4Q20	1Q20
Average shareholders' equity	$ 3,254,203	$ 3,239,221	$ 3,193,525
Less: Average goodwill and other intangible assets	560,173	561,303	559,786
Average preferred stock	145,037	145,037	145,037
Average tangible common shareholders' equity	$ 2,548,993	$ 2,532,881	$ 2,488,702
Net income	$ 108,078	$ 60,044	$ 38,199
Less: Preferred stock dividends	1,969	1,969	1,969
Add: Intangible assets amortization, tax-effected	900	906	760
Income adjusted for preferred stock dividends & intangible assets amortization	107,009	58,981	36,990
Adjusted income, annualized basis	$ 428,036	$ 235,924	$ 147,960
Return on Average Tangible Common Shareholders' Equity	16.79 %	9.31 %	5.95 %

WBS 1Q21 Financial Review

Forward-Looking Statements

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as "believes," "anticipates," "expects," "intends," "targeted," "continue," "remain," "will," "should," "may," "plans," "estimates," and similar references to future periods; however, such words are not the exclusive means of identifying such statements. Examples of forward-looking statements include, but are not limited to: (i) projections of revenues, expenses, expense savings, income or loss, earnings or loss per share, and other financial items; (ii) statements of plans, objectives, and expectations of Webster or its management or Board of Directors; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Forward-looking statements are based on Webster's current expectations and assumptions regarding its business, the economy, and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks, and changes in circumstances that are difficult to predict. Webster's actual results may differ materially from those contemplated by the forward-looking statements, which are neither statements of historical fact nor guarantees or assurances of future performance. Factors that could cause actual results to differ from those discussed in the forward-looking statements include the ongoing COVID-19 pandemic and governmental and other responses thereto including the deployment and effectiveness of vaccines, the Company's ability to successfully achieve the anticipated cost reductions from branch consolidations, higher than anticipated costs or delays in implementing the Company's consolidation plan, and the other factors that are described in the "Forward-Looking Statements", "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of the Company's Annual Report on Form 10-K and Quarterly Reports on Form 10-Q and the "Forward-Looking Statements" section and other information contained in our earnings release for the fourth quarter of 2020 furnished as an exhibit to our most recent Current Report on Form 8-K. Any forward-looking statement made by the Company in this presentation speaks only as of the date on which it is made. Factors or events that could cause the Company's actual results to differ may emerge from time to time, and it is not possible for the Company to predict all of them. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments, or otherwise, except as may be required by law.

Non-GAAP Financial Measures

This presentation contains both financial measures based on accounting principles generally accepted in the United States ("GAAP") and non-GAAP based financial measures, which are used where management believes them to be helpful in understanding the Company's results of operations or financial position. Reconciliations of these non-GAAP financial measures, to the most comparable GAAP measures are included in this presentation and the Company's earnings release available in the Investor Relations portion of the Company's website at www.wbst.com. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. For additional information see reconciliation to GAAP financial measures presented in the Company's Press Release.

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